




The EFQM Framework for Managing External Resources

*Driving performance and growth
through excellence in managing external resources*



THE SOURCE FOR PURCHASING



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The European Institute of Purchasing Management (EIPM) joined EFQM in 1999. Since 2006, the EIPM and EFQM have a strategic alliance to promote excellence in managing external resources throughout Europe. As part of this alliance, the EFQM Framework for Managing External Resources has been jointly developed by the EFQM and the EIPM.

Information on EFQM

EFQM® is a membership-based not-for-profit organisation, created in 1988 by fourteen leading European businesses, with a Mission to be the driving force for sustainable excellence in Europe and a Vision of a world in which European organisations excel.

EFQM has promoted the concept of partnership with similar national organisations in Europe to help promote sustainable excellence in European organisations. These national organisations work with EFQM to promote the EFQM Excellence Model and related Frameworks. Contact details for EFQM partners can be found on the EFQM website (www.efqm.org).

There are over 700 member organisations of EFQM from all European countries and most sectors of activity. Together with its National Partner Organisations (NPOs) in each European country, the membership network runs to thousands of organisations with several million individuals employed in those organisations.

The EFQM Excellence Model is the most widely used organisational management framework in Europe, used by at least 30,000 organisations across more than 25 European countries and increasingly outside Europe, particularly in the Middle East and South America. The Model has been systematically reviewed and improved through more than 10 years of continuous use and is supported through a network of national partners and licensed trainers.

In addition to being the owner of the EFQM Excellence Model and managing the European Quality Award, EFQM also provides a portfolio of related organisational improvement services for its members.

Information on the EIPM

The EIPM was founded in 1999 by 10 multinational companies in order to offer the first MBA programme specialised in Purchasing and Supply Management in Europe. Today, the EIPM is the leading provider of education and training in purchasing in Europe, with growing activities in Asia, North and South America and Africa.

EIPM provides the following programmes, activities and resources:

- executive MBA in Purchasing and Supply Management, the first and unique specialised MBA programme accredited by the Association of MBAs (AMBA)
- tailor-made training programmes to large multinational companies all over the world. Blended learning programmes are offered in 8 different languages
- certified Advanced Purchasing courses for newcomers, expert buyers and purchasing managers in Europe and Asia
- best practices seminars for purchasing professionals
- conferences and roundtables for purchasing executives
- human resources assessment tools based on an internet platform capable of assessing large numbers of collaborators worldwide in short period of time
- research on purchasing topics

More information on the EIPM can be found at: www.eipm.org



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