



Corrado Squarzon

Short profile

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Sociologist with expertise on socio-technical systems, Corrado helps organisations managing their systemic behaviors and their interactions with the context. Such competences are applied to strategy definition and execution, to operations' efficiency and effectiveness improvement, to performance and results growth, paying always attention to all social aspects implied in day-by-day functioning.

He's passionate about "making things improve" within organisations, through continuous improvement practices as a major mean to pursue excellence. He has genuine interest for discovering different ways of doing things and special interest to work and lead teams facing challenging goals.

Corrado's main purpose is to collaborate with leaders and managers, doesn't matter which organization, to support their commitment to pursue growth, high performance, outstanding and sustainable results, through successful change management projects and an ongoing focusing on excellence.

Corrado has worked many years as Social Researcher at CESOS (CEnter for Social and Organisational Studies) and has been an expert on planning, executing and improving labor policies for government agencies at national and local level.

As Management Consultant he has been partner at "Butera e Partners", directly involved in business development management.

As Team Leader at "Fondazione IRSO" (Institute for Action Research on Organizational Systems) he led large teams to develop knowledge management solutions for SMEs and to design an innovative organizational paradigm in the court system and public prosecutor's office.

Corrado has a solid experience as Trainer and Lecturer at University of Trieste (Principles of Management, Public Management and Excellence) and University of Padova (Methodology of Social Research).

In 2008 he founded Eraclitus as an owned company, to promote business excellence and to transpose excellence "in action".

Corrado implemented many change management projects in many organisations: in private sector (automotive, energy, global services, pharmaceutical, TLC, manufacturing), public sector (education, labor, justice, healthcare, local government), profit and not-profit, community based (social and business cooperative organisations) and representative organisations (trade unions, employer associations).

He is a mature Project Manager & Team Leader thanks to the large projects he led (up to 50 people teams), and to the complex and multi-partnership programs successfully delivered by building valuable collaborative relationships with customers and beneficiaries.

Corrado has the ability to conceive, build and manage successful partnerships and the capability to activate and finalize fund raising and contractual settlements.

He has practiced performance management and implemented process improvement cycle through a focused metrics definition (KPIs) applied to sale processes and Customer Relationship Management.

Thanks to the long way he run as an expert and professional, he has advanced skills in data management, surveying, research techniques and the use of statistical software (SPSS, BMDP), as well as competences on data analysis, data integration and basic knowledge on Business Analytics Platforms and Big Data.

Since long time Corrado is an active member of international teams charged of assessing organisations in manufacturing, education, telcom, energy, multi-utilities, service delivery and other sectors both in Europe and Middle East countries (Israel, Turkey, Dubai, Iran).

In the last 10 years he focused its interests in EFQM as a mean for promoting excellence and implementing it within organisations.

He is EFQM Champion for Italy, EFQM Licensed Trainer, Advisor and Master Assessor. Total Quality Management Expert in Italy (TQM Assessor for AICQ-SICEV-IT).

Corrado has been appointed as EFQM Ambassador for Italy in July 2017.

Fluent in 3 languages: Italian (native), English, French. He has also an elementary knowledge of Spanish and Portuguese.

Strong work ethic. Professional behavior, integrity, vision and responsible attitude. Commitment to ongoing learning and development.

He loves reading, arts, jogging, rowing and playing tenor saxophone. He's passionate for the spirit of rugby.

